



Providing Flexible Debt and Structured Equity Solutions to Growth Oriented Companies

RF Investment Partners (“RF”) is a private investment firm managing \$683 million of capital (including private capital and projected SBA leverage) across various investment vehicles, including Small Business Investment Company (“SBIC”) funds. RF is dedicated to using flexible debt and equity financing solutions to support exceptional management teams in lower-middle-market companies. Further information is available at www.rf-partners.com.

INVESTMENT PARAMETERS: TRADITIONAL BUSINESS			INVESTMENT PARAMETERS: SOFTWARE BUSINESS		
REVENUE	EBITDA	EBITDA MARGIN	ARR	GROSS MARGIN	NET RETENTION

\$10 - \$75mm	\$2 - \$10mm	10%+	\$5+ mm	70%+	90%+
---------------	--------------	------	---------	------	------

INVESTMENT PROFILE

TRANSACTION TYPES



Management Buyouts



Shareholder Liquidity Events



Recapitalizations



Acquisition or Growth Financing



Independent Sponsor /
Search Fund



Family Ownership /
Generational Transition

SECURITIES

Untranche
 Second Lien
 Subordinated Debt
 Preferred Equity
 Common Equity

INDUSTRY SECTORS



Business Services



Consumer Products &
Services



Education &
Training Solutions



Healthcare Services



License &
Maintenance Software



Industrial & Niche
Manufacturing



Distribution & Logistics



Software/SaaS

NEW YORK

Peter Rothschild

Managing Partner

prothschild@rf-partners.com

(212) 590-2440

Blair Gertmenian

Managing Director

bgertmenian@rf-partners.com

(212) 590-2434

Jacob Gordon

Director

jgordon@rf-partners.com

(212) 590-2423

CHICAGO

Peter Fidler

Managing Partner

pfidler@rf-partners.com

(312) 508-4340

Patrick Riggio

Director

priggio@rf-partners.com

(312) 508-4342

DALLAS

John Romney

Head of Originations

jromney@rf-partners.com

(817) 662-2234

INVESTMENT PORTFOLIO

Business Services



Software/SaaS



Consumer Products & Services



Healthcare Services



The Skin Center

Industrial & Niche Manufacturing



NEW YORK OFFICE

501 Madison Avenue, Suite 1401
New York, NY 10022
(212) 590-2440

CHICAGO OFFICE

150 N. Wacker Drive, Suite 2160
Chicago, IL 60606
(312) 508-4340

DALLAS OFFICE

555 Reserve Street, Suite 190
Southlake, TX 76092
(817) 662-8141

* = Realized Investments

The information contained herein is being provided for discussion purposes only and does not constitute an offer to sell, or a solicitation of an offer to buy, securities in any of the companies listed, or the securities of any of RF's investment partnerships. The companies listed herein are included for illustrative purposes only and are not a complete list of all companies in which RF, through one or more of its investment partnerships, has made investments. It should not be assumed that the companies listed were or will be profitable, or that historical performance is indicative of future returns. RF makes no guarantees of positive returns as investing in equities may involve significant risks, including the risk of total loss of funds invested, that a potential investor must be willing to bear. To learn more about us, visit www.rf-partners.com